



Annual General Meeting 2018

Treasurer's and Secretary's report

Unfortunately our treasurer, Nick Dugan, is unable to join us today so my report covers both finance and administration matters.

I'll cover four key points:

1. Thank yous
2. What we did last year
3. Financial stuff
4. Fundraising progress

After that, I'll hand over to Nick Harwood for an update on where we are with contractor selection and other project progress.

Thank yous

As Simon said, it takes a village to raise a jetty. We are very lucky to have lots of motivated, talented, skilled, and generous people in our village.

There are many people to thank – I hope I don't miss anyone.

Last year, Nick Harwood awarded one and half chocolate fishes, so I have to do better than that.

I'll start with the Trust Board.

Nick Dugan (deputy chair and treasurer)

Nick Dugan brings civil engineering and project management skills to the Board and also knowledge of the workings of Christchurch City Council, having been contracted there as a project manager last year. I would like to thank Nick for the work he put in last year, including putting together project timelines, keeping our committee meetings on track, making goals and assigning budgets.

Nick's dedication to the cause was demonstrated during the Create to Construct art event, when he repeatedly told us he was willing to wear pink jeans. He seemed disappointed when told he didn't need to.

As Nick isn't here today, I'll award him an honourable mention rather than a thing.

Nick Harwood

Nick Harwood is a geotechnical engineer, which is very handy when building a structure like this.

I would like to thank Nick for the huge effort he's put in to progressing the project this year, including liaising with contractors and engineers on options and pricing, working on the resource consent, and reducing risk by organising geotechnical investigations.

Nick's particularly good at exploring all the options when it comes to doing things smarter, including ideas that others might not have thought of.

And for that reason, I'm awarding him a box, so that can keep thinking outside of it.



Mark Limber

Mark Limber has heaps of experience in planning and funding and has been involved in major construction projects all over the world. He and his wife own a brewery and are in a band, which is very handy when it comes to fundraisers involving beer and music.

I'd like to thank Mark for helping with our funding applications to major grants this year.

Mark is realistic about what we can achieve as a Board and he keeps us grounded if some of us get too optimistic.

I'm awarding Mark a pair of rose-tinted glasses, to be used at his discretion.

Phil Jackson

Phil Jackson is a surveyor, trainer, sailor, and pillar of the community. He has an in-depth knowledge of the jetty over the decades that he has lived in the bay.

I'd like to thank Phil for helping both with the technical aspects of the project and with fundraising this year.

Phil knows everyone who knows anyone in Governors Bay, Teddington, and Allandale and he's a fantastic networker.

I'm awarding Phil a network cable so he can keep up the networking!

Tina Hartung

Tina Hartung brings marketing, film-making, and getting-people-involved skills to the project. We'll officially appoint her to the Board tonight. As well as doing a huge amount of work with fundraising, she has persuaded a lot of people to help.

I'd like to thank Tina for video-making, fundraising, community engagement, and social media.

Tina brings an amazing energy and enthusiasm to the Board. At events like Lyttelton Farmers Market, not a man, woman, child, or dog walks past without having the opportunity to learn about the jetty from Tina. She has visited all her neighbours to talk about the jetty – that's something we should all be doing.

I'm awarding Tina the official Jetty Clipboard Award for the best effort for getting people involved – nobody can refuse a person holding a clipboard.

Simon Mortlock

Simon Mortlock has a wealth of experience in law, trusts, and governance, including many construction projects. He's a Trustee of the Rod Donald Trust, to name but one, and in my experience, he offers his help to worthy causes wherever he can. He is proof that not all heroes wear capes.

I'd like to thank Simon for the ginormous amount of work he's put in this year; the resource consent application, talking to the Council, the garden party, getting help from Lyttelton Port Company, and following up on pricing for the old marina piles that Rex is kindly storing.

Simon is not only knowledgeable, but he is also very well-connected. And he's charming. He doesn't really need this award, but I hope it will help him when buttering people up.

Partners

Behind every Trust Board member, there's a partner and family making it possible for us to save the jetty. I want to thank Mike, Belinda, Michelle, Mel, Vivienne, Tess, and Carol. We can't do this without your support.

Fundraisers

Without fundraising, there will be no new jetty.



I'd like to thank those who have helped with fundraising this year. Kate and Clive Murden, our Create to Construct artists, Caroline Rebel, Jessie Nash, Briony McTaggart, Judy Cooke and colleagues from Governors Bay School, Jan and Robin Anderson and the lovely clothing sale helpers, Steve Wolvecamp and his team for the band fundraiser at the pub.

Professional services

A number of people and companies have given their professional services for free, including Plato Creative who donated hours of design work for our website and sponsor a plank campaign, Gabe Ross from Canopy who created the concept design drawings that we used for our consultation day, Tony Webber who wrote the feasibility study for our Lotteries Commission grant application, and Racheal Reedy from Walker Davey, who reviewed our finances and is currently in the process of preparing our financial statements. Eliot Sinclair put many hours into preparing our resource consent before handing over to Simon to complete the process.

These services would have cost us many thousands of dollars if we had to pay for them.

I'd also like to thank everyone who has opened up their wallet and donated money, from one dollar to \$20,000.

Finally, I'd like to thank everyone here today for your support and for voting with your feet by turning up. I'd like to award you all a chocolate fish.

What we did last year

Our last AGM was in May 2017. Since then, we have:

- Held a community consultation event to gather views on the jetty rebuild.
- Launched our sponsor a plank campaign and have continued to promote it. So far, we have 160 planks sponsored – that's \$80,000 in the bank. We've found a supplier for the etched stainless steel plaques that will be fixed to the planks. The owner of the business has happy childhood memories of the jetty, so we're getting the plaques at a rate that must be close to cost.
- Talked to the Council about the possibility of moving the barrier on the jetty so the first 20m or so would be accessible to the public (the answer was no).
- Had a fundraising music gig at the pub, organised by Steve Wolvecamp.
- Liaised with various parties to see if we could reclaim piles from the demolition of Gladstone Wharf in Lyttelton. Unfortunately, we would have to take the whole wharf in chunks that would make the materials hard to reclaim, so we had to turn the offer down.
- Taken possession of some reclaimed piles from the old marina at Lyttelton Port, which are currently being stored at Rex's. Thank you to Rex! We had hoped to be able to reuse the piles for the jetty, however engineering advice is that there is limited, if any, material that we can use. We are looking into selling the material for landscaping – Simon has spoken to his contacts about this.
- Created posters, flyers, and information boards to promote our sponsor a plank campaign.
- Applied for major grants from the NZ Community Trust, Tourism Infrastructure Fund, and Rata Foundation.
- Had a jetty presence at Sculpture on the Peninsula, Governors Bay School Jubilee, and Governors Bay Fete. Thanks to the organisers for having us.
- Appeared in a national women's magazine; New Zealand Women's Weekly.
- Designed and had T-shirts printed – give us your order today!
- Held a hugely successful Create to Construct art auction.



- Received detailed proposals from contractors.
- Submitted to the Christchurch City Council long-term plan to match the Trust dollar-for-dollar to rebuild the jetty.

Financial stuff

Income since May 2017: \$156,818.40

Expenses since May 2017: \$6,958.10 (includes costs for the Create to Construct event which brought in over \$30,000), purchase of the T-shirts, printing flyers, and paying GST. There have been no wages paid.

Current funds in the bank are \$170,939.45.

We have transferred \$100,000 into 6-month term deposits, which are earning 3.45%

Our accounts have been scrutinised by accounting firm Walker Davey Searells, who are providing their services pro bono, and are compiling our financial statements. Once completed and filed, these will be publically available on the Charities Commission Register.

All income in the last year has been donations from individuals and families, plank sponsors, fundraising events, and sale of T-shirts.

Fundraising

Late last year, we applied to the NZ Community Trust for a \$200,000 grant. Unfortunately, this was declined. The main aim of that grant is to fund amateur sports and 80% goes towards that, and our project wasn't chosen as one of the causes for the remaining 20%.

Our original plan was to apply for a \$500,000 Lotteries Commission grant in February this year, but we have to have one third of the project cost to do so. Not getting funding from the NZ Community Trust meant that we didn't meet this threshold, so we had to temporarily withdraw our application.

We applied for \$250,000 from the Tourism Infrastructure Fund. This Fund is mainly for Councils to build stuff where there are a lot of tourists and not many local residents. Most of the money goes towards things like building toilets in remote areas. Our project is on the periphery of the grant's purposes, but we applied anyway. Since then, we've been interviewed as part of a financial assessment, and are now waiting to hear whether we got past the next stage.

We have applied for a \$200,000 grant from the Rata Foundation Building Projects fund. We have had great conversations with their community engagement officer, who came to see the jetty and was treated to a cup of tea by Simon and Belinda. In exciting news, they phoned last week to say we've got to the second stage. The next step is for us to provide them with heaps of information and their Board will decide which projects to fund in December.

We'll be submitting our Lotteries Commission application this week, asking (nicely) for a grant of \$500,000. We are in talks with Council staff to provide more information to Lotteries and Rata about the plans for fund-matching arrangements, which we are currently working on with Council staff.

After a monumental effort by Eliot Sinclair and Simon, and extensive discussions with ECan, the resource consent application will be lodged very soon. We anticipate gaining consent before the Lotteries Board meets in November.

I'm also working on a grant to the First Sovereign Trust to cover all or some of the cost of the geotechnical investigation. This is one of those grants where you have to spend the money within 3 months, so it's ideal for pre-construction work like the investigation.



To get funding from Council, Rata, or Lotteries Commission, we need to prove that the community will do its bit by raising another \$600,000. Our plans include:

- Music festival in conjunction with Governors Bay Fete
- Clothes sales
- Plank sponsors – continued
- Jetty to jetty challenge
- Other fundraisers suggested by our supporters, including boat trips to Quail Island.

As far as construction projects go, this is a relatively straightforward one. We've made great progress in terms of the project. Once we have enough money, we'll be ready to start.

